

The Network of Opportunity

Guest and New Member Admission Process

REMEMBER: THE REASON TO BRING A GUEST TO A MEETING IS THAT THEY ARE A POTENTIAL MEMBER!



Qualities of a good N00 potential member

- Business owner or prime decision maker
- Experienced networker
- B2B (with some exceptions)
- No conflict with existing member

N00 Member wants to invite a guest

They fit the profile

Explain how the group works, what the requirements are and the cost.



Contact Membership Board Member one week before meeting
Mike Marchese (201) 460-5167 mmarchese@newmarkkf.com
or Nicole Plath (973) 226-6555 ext. 15 nicole@fortunereo.com.



Mike or Nicole will talk or meet with them to make sure they are a good fit, tell them what is expected of them at a meeting and invite them to the next meeting.

At a guest's first meeting, they can introduce their company to the group.

Guest may attend a second meeting if they want to join. They can speak for 10 minutes about their business, what they are looking for from N00 and what they can bring to N00. Several members (at least two board members) will arrange to meet them before the next meeting to determine if they are a good candidate for membership.



The prospective member must not attend the next meeting so that those who met with him/her can make recommendations to the group, and all members in attendance vote for or against membership. Majority rules.



The person who invited the guest or a board member informs them of the results of the vote.